

UNITED STATES SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

Form 10-Q

Quarterly report under Section 13 or 15(d) of the Securities Exchange Act of 1934

For The Quarterly Period Ended December 31, 2001

Commission File Nos. 0-9115 and 0-24494

MATTHEWS INTERNATIONAL CORPORATION
(Exact Name of registrant as specified in its charter)

PENNSYLVANIA
(State or other jurisdiction of
incorporation or organization)

25-0644320
(I.R.S. Employer
Identification No.)

TWO NORTHSORE CENTER, PITTSBURGH, PA
(Address of principal executive offices)

15212-5851
(Zip Code)

Registrant's telephone number, including area code (412) 442-8200

NOT APPLICABLE
(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes No

The number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date:

| Class of Common Stock | Outstanding at January 31, 2002 |
|----------------------------|---------------------------------|
| Class A - \$1.00 par value | 30,299,967 shares |

PART I - FINANCIAL INFORMATION
MATTHEWS INTERNATIONAL CORPORATION AND SUBSIDIARIES
CONSOLIDATED BALANCE SHEET (UNAUDITED)
(dollar amounts in thousands, except share data)

<TABLE>
<CAPTION>

| | December 31, 2001 | | September 30, 2001 | |
|---------------------------|-------------------|--------|--------------------|--------|
| | <C> | <C> | <C> | <C> |
| <S> ASSETS | | | | |
| Current assets: | | | | |
| Cash and cash equivalents | \$ | 44,686 | \$ | 28,691 |
| Short-term investments | | 4,517 | | 240 |

| | | |
|---|------------|------------|
| Accounts receivable, net | 64,746 | 52,086 |
| Inventories: Materials and finished goods | \$ 24,629 | \$ 16,816 |
| Labor and overhead in process | 1,471 | 1,520 |
| Supplies | 654 | 437 |
| | ----- | ----- |
| | 26,754 | 18,773 |
| Other current assets | 2,985 | 2,538 |
| | ----- | ----- |
| Total current assets | 143,688 | 102,328 |
| Investments | 4,548 | 18,048 |
| Property, plant and equipment: Cost | 125,272 | 95,418 |
| Less accumulated depreciation | (50,304) | (46,409) |
| | ----- | ----- |
| | 74,968 | 49,009 |
| Deferred income taxes and other assets | 26,074 | 14,982 |
| Goodwill, net of accumulated amortization | 145,264 | 104,585 |
| | ----- | ----- |
| Total assets | \$ 394,542 | \$ 288,952 |
| | ===== | ===== |
| LIABILITIES AND SHAREHOLDERS' EQUITY | | |
| Current liabilities: | | |
| Long-term debt, current maturities | 4,164 | 5,023 |
| Accounts payable | 18,604 | 12,971 |
| Accrued compensation | 14,319 | 16,283 |
| Accrued income taxes | 9,660 | 4,962 |
| Customer prepayments | 5,491 | 6,130 |
| Other current liabilities | 23,941 | 21,170 |
| | ----- | ----- |
| Total current liabilities | 76,179 | 66,539 |
| Long-term debt | 125,935 | 40,726 |
| Estimated finishing costs | 7,470 | 7,401 |
| Postretirement benefits | 18,574 | 18,639 |
| Other liabilities | 16,700 | 11,931 |
| Shareholders' equity: | | |
| Common stock | 36,334 | 36,334 |
| Retained earnings | 191,826 | 184,845 |
| Accumulated other comprehensive income (loss) | (10,027) | (8,983) |
| Treasury stock, at cost | (68,449) | (68,480) |
| | ----- | ----- |
| | 149,684 | 143,716 |
| | ----- | ----- |
| Total liabilities and shareholders' equity | \$ 394,542 | \$ 288,952 |
| | ===== | ===== |

</TABLE>

MATTHEWS INTERNATIONAL CORPORATION AND SUBSIDIARIES
CONSOLIDATED STATEMENT OF INCOME (UNAUDITED)
(dollar amounts in thousands, except share data)

| | Three Months Ended | |
|-------------------------------------|--------------------|-----------|
| | December 31, | |
| | 2001 | 2000 |
| | ---- | ---- |
| Sales | \$ 85,319 | \$ 66,556 |
| Cost of sales | 53,695 | 38,396 |
| | ----- | ----- |
| Gross profit | 31,624 | 28,160 |
| Selling and administrative expenses | 18,297 | 16,686 |
| | ----- | ----- |
| Operating profit | 13,327 | 11,474 |
| Investment income | 813 | 639 |

| | | |
|--------------------------------|----------|----------|
| Interest expense | (804) | (362) |
| Other income (deductions), net | 56 | (92) |
| Minority interest | (655) | (589) |
| | ----- | ----- |
| Income before income taxes | 12,737 | 11,070 |
| Income taxes | 4,916 | 4,328 |
| | ----- | ----- |
| Net income | \$ 7,821 | \$ 6,742 |
| | ===== | ===== |

| | | |
|----------------------------|----------|---------|
| Basic earnings per share | \$.26 | \$.22 |
| | ===== | ===== |
| Diluted earnings per share | \$.25 | \$.21 |
| | ===== | ===== |
| Dividends per share | \$.0263 | \$.025 |
| | ===== | ===== |

MATTHEWS INTERNATIONAL CORPORATION AND SUBSIDIARIES
CONSOLIDATED STATEMENT OF CASH FLOWS (UNAUDITED)
(dollar amounts in thousands, except share data)

<TABLE>
<CAPTION>

| | Three Months Ended December 31, | |
|---|------------------------------------|----------|
| | 2001 | 2000 |
| | ---- | ---- |
| <S> | <C> | <C> |
| Cash flows from operating activities: | | |
| Net income | \$ 7,821 | \$ 6,742 |
| Adjustments to reconcile net income to net cash provided by operating activities: | | |
| Depreciation and amortization | 2,953 | 2,947 |
| Change in deferred taxes | (207) | (23) |
| Changes in working capital items | 750 | (2,788) |
| Increase in other assets | (691) | (863) |
| Increase in estimated finishing costs | 69 | 85 |
| Decrease in other liabilities | (357) | (10) |
| Decrease in postretirement benefits | (64) | (98) |
| Net (gain) loss on sale of assets | (6) | 10 |
| Net (gain) loss on investments | (585) | 15 |
| | ----- | ----- |
| Net cash provided by operating activities | 9,683 | 6,017 |
| | ----- | ----- |
| Cash flows from investing activities: | | |
| Capital expenditures | (1,686) | (1,547) |
| Proceeds from sale of assets held for sale | 445 | - |
| Proceeds from sale of assets | 10 | - |
| Acquisitions, net of cash acquired | (84,864) | (3,729) |
| Purchases of investment securities | (4,517) | (10,715) |
| Proceeds from disposition of investment securities | 13,713 | 2,514 |
| Collections on loans to officers and employees | - | 4 |
| | ----- | ----- |
| Net cash used in investing activities | (76,899) | (13,473) |
| | ----- | ----- |
| Cash flows from financing activities: | | |
| Proceeds from long-term debt | 124,500 | 37 |
| Payments on long-term debt | (40,248) | (514) |
| Proceeds from the sale of treasury stock | 110 | 38 |

| | | |
|--|-----------|-------------|
| Purchases of treasury stock | (124) | (2,457) |
| Dividends | (795) | (768) |
| | ----- | ----- |
| Net cash provided by (used in) financing activities | 83,443 | (3,664) |
| | ----- | ----- |
| Effect of exchange rate changes on cash | (232) | 268 |
| | ----- | ----- |
| Net increase (decrease) in cash and cash equivalents | \$ 15,995 | \$ (10,852) |

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MATTHEWS INTERNATIONAL CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(dollar amounts in thousands, except share data)

Note 1. Nature of Operations

Matthews International Corporation ("Matthews"), founded in 1850 and incorporated in Pennsylvania in 1902, is a designer, manufacturer and marketer principally of memorialization products and caskets for the cemetery and funeral home industries, and custom-made products which are used to identify people, places, products and events. The Company's products and operations are comprised of four business segments: Bronze, Graphics Imaging, Marking Products and York Casket. The Bronze segment is a leading manufacturer of cast bronze memorials and other memorialization products, crematories and cremation-related products and is a leading builder of mausoleums in the United States. The Graphics Imaging segment manufactures and provides printing plates, pre-press services and imaging systems for the corrugated and primary packaging industries. The Marking Products segment designs, manufactures and distributes a wide range of marking equipment and consumables used by customers to identify various consumer and industrial products, components and packaging containers. On December 3, 2001, the Company acquired The York Group, Inc. ("York"), a manufacturer of caskets and casket components in the United States (see Note 8). York will operate as a wholly-owned subsidiary and separate segment of Matthews.

The Company has manufacturing and marketing facilities in the United States, Australia, Canada and Europe.

Note 2. Basis of Presentation

The accompanying consolidated financial statements have been prepared in accordance with generally accepted accounting principles for interim financial information for commercial and industrial companies and the instructions to Form 10-Q and Rule 10-01 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for fair presentation have been included. Operating results for the three-months ended December 31, 2001 are not necessarily indicative of the results that may be expected for the fiscal year ending September 30, 2002. For further information, refer to the consolidated financial statements and footnotes thereto included in the Company's Annual Report on Form 10-K for the year ended September 30, 2001.

The consolidated financial statements include all majority-owned foreign and domestic subsidiaries. The consolidated financial statements also include the accounts of the Company's 50%-owned affiliates, Tukaiz Communications, L.L.C. ("Tukaiz"), O.N.E. Color Communications, L.L.C. and S+T GmbH & Co. KG. All intercompany accounts and transactions have been eliminated. On January 19, 2001, the Company sold its 50% interest in Tukaiz.

In August 2001, the Board of Directors declared a two-for-one stock split on the Company's Common Stock in the form of a 100% stock distribution. Shareholders' equity has been adjusted for the stock split by reclassifying from retained earnings to common stock the par value of the additional shares arising from the split. All per share amounts and numbers of shares have been

adjusted in this report to reflect the stock split.

MATTHEWS INTERNATIONAL CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS, continued
(dollar amounts in thousands, except share data)

Note 2. Basis of Presentation, continued

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Certain reclassifications have been made in the December 31, 2000 financial statements to conform to the current period presentation.

Note 3. Long Term Debt

On December 3, 2001, the Company entered into a Revolving Credit Facility for \$125,000 with a syndicate of four financial institutions. Borrowings under the facility, which matures on November 30, 2004, bear interest at LIBOR plus a factor ranging from .75% to 1.5% based on the Company's leverage ratio. The leverage ratio is defined as net indebtedness divided by EBITDA (earnings before interest, taxes, depreciation and amortization). The Company is required to pay an annual commitment fee ranging from .20% to .375% (based on the Company's leverage ratio) of the unused portion of the facility. The Revolving Credit Facility requires the Company to maintain minimum levels of consolidated net worth and fixed charge and interest coverage ratios. A portion of the facility (not to exceed \$10,000) is available for the issuance of trade and standby letters of credit. In addition, the facility provides for an additional credit line for borrowings up to \$10,000 at current market rates. The Revolving Credit Facility replaced the existing Revolving Credit and Term Loan Agreement. The Company borrowed \$124,500 under the Revolving Credit Facility on December 3, 2001 in connection with the acquisition of York (see Note 8) and for the repayment of all amounts outstanding (\$30,000) under the Revolving Credit and Term Loan Agreement. Outstanding borrowings on the Revolving Credit Facility at December 31, 2001 were \$114,500. The weighted-average interest rate on outstanding borrowings at December 31, 2001 was 3.16%.

The carrying amounts of the Company's borrowings under its financing arrangements approximated their fair value.

Note 4. Income Taxes

Income tax provisions for the Company's interim periods are based on the effective income tax rate expected to be applicable for the full year. The difference between the estimated effective tax rate of 38.6% and the Federal statutory rate of 35% primarily reflects the impact of state and foreign income taxes.

MATTHEWS INTERNATIONAL CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS, continued
(dollar amounts in thousands, except share data)

Note 5. Earnings Per Share

| Three Months Ended December 31, | |
|------------------------------------|------|
| 2001 | 2000 |
| ---- | ---- |

| | | |
|--|------------|------------|
| Net income | \$ 7,821 | \$ 6,742 |
| Weighted-average common shares outstanding | 30,278,084 | 30,892,154 |
| Dilutive securities, primarily stock options | 1,242,461 | 547,660 |
| Diluted weighted-average common shares outstanding | 31,520,545 | 31,439,814 |
| Basic earnings per share | \$.26 | \$.22 |
| Diluted earnings per share | \$.25 | \$.21 |

Note 6. Segment Information

The Company is organized into four business segments based on products and services. The segments, which are Bronze, Graphics Imaging, Marking Products and York Casket, are described under Nature of Operations (Note 1).

Management evaluates segment performance based on operating profit (before income taxes) and does not allocate non-operating items such as investment income, interest expense, other income (deductions), net and minority interest.

MATTHEWS INTERNATIONAL CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS, continued
(dollar amounts in thousands, except share data)

Note 6. Segment Information, continued

Information about the Company's segments follows:

| | Three Months Ended December 31, | |
|------------------------------|------------------------------------|------------------|
| | 2001 | 2000 |
| Sales to external customers: | | |
| Graphics Imaging | \$ 22,667 | \$ 23,538 |
| Marking Products | 6,779 | 7,996 |
| Bronze | 44,371 | 35,022 |
| York Casket | 11,502 | - |
| | <u>\$ 85,319</u> | <u>\$ 66,556</u> |
| Operating profit: | | |
| Graphics Imaging | \$ 2,327 | \$ 2,591 |
| Marking Products | 864 | 1,740 |
| Bronze | 8,937 | 7,143 |
| York Casket | 1,199 | - |
| | <u>\$ 13,327</u> | <u>\$ 11,474</u> |

Note 7. Comprehensive Income

Comprehensive income consists of net income adjusted for changes, net of tax, in cumulative foreign currency translation, unrealized investment gains and losses and minimum pension liability. For the three-month periods ended December 31, 2001 and 2000, comprehensive income was \$6,777 and \$7,457,

respectively.

Note 8. Acquisition

On May 24, 2001, Matthews and York signed a merger agreement whereby Matthews would acquire 100% of the outstanding common shares of York for \$10 cash per share. Matthews also agreed to pay up to an additional \$1 cash per share based on the excess cash (as defined in the merger agreement) remaining on York's balance sheet as of October 31, 2001. At December 3, 2001, there were 8,940,950 shares of York common stock outstanding. On December 3, 2001, the transaction was completed at \$11 per share generating approximately \$40,000 in goodwill. The acquisition of York, which is the second leading casket manufacturer in the United States, is expected to expand Matthews' position in the death care industry. York is expected to have annual sales of approximately \$130.0 million and will operate as a wholly-owned subsidiary and separate segment of Matthews.

MATTHEWS INTERNATIONAL CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS, continued
(dollar amounts in thousands, except share data)

Note 8. Acquisition, continued

The following unaudited pro-forma information presents a summary of the consolidated results of Matthews and York (including the Commemorative Products business of York acquired by Matthews on May 24, 2001) as if the acquisition had occurred on October 1, 2000:

| | Three Months Ended December 31, | |
|--------------------|------------------------------------|---------------|
| | ----- 2001 | ----- 2000 |
| Sales | \$ 106,986 | \$ 108,672 |
| Net Income | 7,823 | 6,714 |
| Earnings Per Share | 0.25 | 0.21 |

These unaudited pro-forma results have been prepared for comparative purposes only and include certain adjustments, such as interest expense on acquisition debt. The pro-forma results include non-recurring property, plant and equipment write-offs and plant closure and restructuring charges for York of \$1,270 and \$1,924 for the three months ended December 31, 2001 and 2000, respectively. The pro-forma information does not purport to be indicative of the results of operations which actually would have resulted had the acquisition occurred on the date indicated, or which may result in the future.

Note 9. Accounting Pronouncements

In June 2001, the Financial Accounting Standards Board ("FASB") issued Statement of Financial Accounting Standards ("SFAS") No. 142, "Goodwill and Other Intangible Assets." SFAS No. 142 addresses the financial statement accounting for goodwill and other intangible assets upon acquisition and the accounting subsequent to their initial recognition in the financial statements. The Company adopted SFAS No. 142 in the first quarter of fiscal 2002. Management is currently performing an assessment of its existing goodwill for impairment in accordance with SFAS No. 142. This assessment is expected to be completed by March 31, 2002. The following table sets forth the effect of SFAS No. 142:

MATTHEWS INTERNATIONAL CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS, continued
(dollar amounts in thousands, except share data)

Note 9. Accounting Pronouncements, continued

| | Three Months Ended December 31, | |
|---|------------------------------------|------------------|
| | 2001 | 2000 |
| Income before income taxes, as reported | \$ 12,737 | \$ 11,070 |
| Add back: Goodwill amortization | - | 683 |
| Income before income taxes, as adjusted | <u>\$ 12,737</u> | <u>\$ 11,753</u> |
| Net income, as reported | \$ 7,821 | \$ 6,742 |
| Add back: Effect of goodwill amortization | - | 478 |
| Net income, as adjusted | <u>\$ 7,821</u> | <u>\$ 7,220</u> |
| Basic earnings per share, as reported | \$ 0.26 | \$ 0.22 |
| Add back: Effect of goodwill amortization | - | 0.02 |
| Basic earnings per share, as adjusted | <u>\$ 0.26</u> | <u>\$ 0.24</u> |
| Diluted earnings per share, as reported | \$ 0.25 | \$ 0.21 |
| Add back: Effect of goodwill amortization | - | 0.02 |
| Diluted earnings per share, as adjusted | <u>\$ 0.25</u> | <u>\$ 0.23</u> |

In August 2001, the FASB issued SFAS No. 144, "Accounting for the Impairment or Disposal of Long-lived Assets." This pronouncement supercedes SFAS No. 121, "Accounting for the Impairment of Long-lived Assets and for Long-lived Assets to be Disposed of," and will be effective for the Company's fiscal year beginning October 1, 2002. The Company is currently evaluating the provisions of SFAS No. 144 to determine the impact, if any, on the Company's consolidated financial statements.

MANAGEMENT'S DISCUSSION AND ANALYSIS OF
FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Cautionary Statement:

The following discussion should be read in conjunction with the consolidated financial statements and footnotes thereto included in this Quarterly Report on Form 10-Q and the Company's Annual Report on Form 10-K for the year ended September 30, 2001. Any forward-looking statements contained herein are included pursuant to the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995. Such forward-looking statements involve known and unknown risks and uncertainties that may cause the Company's actual results in future periods to be materially different from management's expectations. Although the Company believes that the expectations reflected

in such forward-looking statements are reasonable, no assurance can be given that such expectations will prove correct. Factors that could cause the Company's results to differ materially from the results discussed in such forward-looking statements principally include changes in domestic or international economic conditions, changes in product demand or pricing as a result of consolidation in the industries in which the Company operates, changes in product demand or pricing as a result of competitive pressures, and technological factors beyond the Company's control.

Results of Operations:

The following table sets forth certain income statement data of the Company expressed as a percentage of net sales for the periods indicated.

| | Three months ended December 31, | | Years ended September 30, | | |
|----------------------------|------------------------------------|--------|------------------------------|--------|--------|
| | 2001 | 2000 | 2001 | 2000 | 1999 |
| Sales | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% |
| Gross profit | 37.1 | 42.3 | 42.2 | 44.2 | 42.3 |
| Operating profit | 15.6 | 17.2 | 18.8 | 17.9 | 16.8 |
| Income before income taxes | 14.9 | 16.6 | 18.2 | 17.2 | 17.0 |
| Net income | 9.2 | 10.1 | 11.2 | 10.5 | 10.3 |

Sales for the three months ended December 31, 2001 were \$85.3 million and were \$18.7 million, or 28.2%, higher than sales of \$66.6 million for the three months ended December 31, 2000. Bronze segment sales in the fiscal 2002 first quarter were \$44.4 million, or 26.7%, higher than the first three months of fiscal 2001, primarily reflecting the acquisition of the commemorative products business of The York Group, Inc. (May 2001), higher mausoleum construction revenues and increased sales of bronze memorial and architectural products. Sales for the Graphics Imaging segment in the fiscal 2002 first quarter were \$22.7 million, representing a decrease of 3.7% from the same period a year ago. The decline primarily reflected the divestiture in January 2001 of the Company's investment in Tukaiz Communications, L.L.C. ("Tukaiz") partially offset by the acquisitions of Press Ready Plate, Inc. (November 2000), Scholler GmbH (January 2001) and Rudolf Reproflex GmbH (July 2001). In addition, sales for the segment's domestic operations were adversely impacted by price discounting due to competitive market conditions. Marking Products segment sales for the three months ended December 31, 2001 were \$6.8 million, compared to \$8.0 million for the first quarter of fiscal 2001. The decline was mainly due to a drop in demand for equipment products sold to the tire, automotive and building segments of the economy, which has been the trend for the last five quarters.

Results of Operations, continued:

On December 3, 2001, Matthews completed its acquisition of The York Group, Inc. ("York"). York is the second leading casket manufacturer in the United States and is expected to have annual sales of approximately \$130.0 million. York will operate as a wholly-owned subsidiary and separate segment of Matthews. Sales for the York Casket segment were \$11.5 million from the acquisition date through December 31, 2001.

Gross profit for the three months ended December 31, 2001 was \$31.6 million, compared to \$28.2 million for the first three months of fiscal 2001. The increase in consolidated gross profit primarily resulted from the acquisition of York on December 3, 2001. Gross profit for the Bronze segment increased from the same period last year due to higher sales. Gross profit for the Graphics Imaging segment declined from the prior year principally reflecting the divestiture of Tukaiz combined with the unfavorable impact of price discounting due to competitive market conditions. These declines were offset partially by the acquisitions of Press Ready Plate, Inc., Scholler GmbH and Rudolf Reproflex GmbH. Gross profit for the Marking Products segment declined as a result of lower sales volume. Consolidated gross profit as a percent of sales for the three months ended December 31, 2001 declined to 37.1%, compared to 42.3% for the same period a year ago. Factors contributing to this decline included the addition of York casket revenues, which generally have lower margins than other Matthews segments, changes in product mix within the Bronze segment due to higher mausoleum sales and an increase in pension and health

care costs for all segments.

Selling and administrative expenses for the three months ended December 31, 2001 were \$18.3 million, representing an increase of \$1.6 million, or 9.7%, compared to the same period a year ago. The increase primarily resulted from the acquisition of York, including the commemorative products business. Selling and administrative expenses declined in the Graphics Imaging and Marking Products segments due to cost control efforts, lower domestic sales and the divestiture of Tukaiz. In addition, selling and administrative expenses were favorably impacted by the adoption of Statement of Financial Accounting Standards (SFAS) No. 142, "Goodwill and Other Intangible Assets," in the first quarter of fiscal 2002. Under SFAS No. 142, the Company discontinued the amortization of goodwill effective October 1, 2001. Goodwill amortization was \$683,000 for the first quarter of fiscal 2001. The operating profit impact of SFAS No. 142 was more than offset by increases in pension and health care costs. Pension costs were unfavorably impacted by a decline in the Company's pension fund assets. Consolidated selling and administrative expenses as a percent of sales was 21.4% for the first three months of fiscal 2002 compared to 25.1% for the same period a year ago, principally due to the lower ratio of selling and administrative costs for York casket sales and the adoption of SFAS No. 142.

Operating profit for the quarter ended December 31, 2001 was \$13.3 million, representing an increase of \$1.8 million, or 16.2%, over operating profit of \$11.5 million for the first three months of fiscal 2001. Operating profit for the York Casket segment was \$1.2 million from the acquisition date through December 31, 2001. Bronze segment operating profit was \$8.9 million for the first three months of fiscal 2002 compared to \$7.1 million for the same period a year ago. The increase in Bronze operating profit primarily reflected the acquisition of the commemorative products business of York and higher sales of memorial and architectural products. Graphics Imaging operating profit for the first quarter of fiscal 2002 was \$2.3 million, representing a decrease of 10.2% from the same period last year. The decline was due primarily to the divestiture of Tukaiz offset partially by the acquisitions of Scholler GmbH and Rudolf Reproflex GmbH.

Results of Operations, continued:

Operating profit for the Marking Products segment in the first quarter of fiscal 2002 was \$864,000, compared to \$1.7 million for the same period a year ago. The decline reflected lower sales and higher employee benefit costs in the current period.

Investment income for the first three months of fiscal 2002 was \$813,000 compared to \$639,000 for the first quarter of fiscal 2001. The increase resulted from a gain on the sale of investment securities in October 2001, the proceeds of which were used in connection with the purchase of Rudolf Reproflex GmbH. Interest expense for the three months ended December 31, 2001 was \$804,000, compared to \$362,000 for the first three months of fiscal 2001. The higher interest expense compared to the same period last year reflected borrowings of \$30.0 million in May 2001 for the acquisition of the commemorative products business of York, which was increased to \$124.5 million in December 2001 for the acquisition of York.

Other income (deductions), net, for the fiscal 2002 first quarter represented an increase to pre-tax income of \$56,000, compared to a reduction of \$92,000 for the first three months of fiscal 2001. Minority interest for the first three months of fiscal 2002 was \$655,000 compared to \$589,000 for the same period a year ago. The higher minority interest deduction for the current period resulted from the acquisitions of Scholler GmbH and Rudolf Reproflex GmbH, offset partially by the divestiture of Tukaiz.

The Company's effective tax rate for the first three months of fiscal 2002 was 38.6%, compared to 38.6% for the year ended September 30, 2001. The difference between the Company's effective tax rate and the Federal statutory rate of 35% primarily reflects the impact of state and foreign income taxes.

Liquidity and Capital Resources:

Net cash provided by operating activities was \$9.7 million for the three months ended December 31, 2001, compared to \$6.0 million for the first three

months of fiscal 2001. Operating cash flow for both periods primarily reflected net income adjusted for depreciation and amortization (non-cash expenses). Operating cash flow for the first quarter of fiscal 2001 also reflected a higher level of payments on year-end compensation accruals compared to the current period.

Cash used in investing activities was \$76.9 million for the three months ended December 31, 2001, compared to \$13.5 million for the first three months of fiscal 2001. Investment activities for the fiscal 2002 first quarter included payments (net of cash acquired) of \$84.9 million in connection with the acquisitions of York (see "Acquisition") and Rudolf Reproflex GmbH. In July 2001, Matthews acquired a 75% interest in Rudolf Reproflex GmbH for DM 24 million (U.S. \$11.0 million). The purchase price, which was recorded in other current liabilities at September 30, 2001, was paid in October 2001. Investing activities for the current period also reflected capital expenditures of \$1.7 million and proceeds of \$9.2 million from the net disposition of investment securities. Investing activities for the same period last year included capital expenditures of \$1.5 million, net purchases of investment securities of \$8.2 million and payments of \$3.7 million in connection with the acquisitions of The SLN Group, Inc. (October 2000) and Press Ready Plate, Inc.

Liquidity and Capital Resources, continued:

Capital spending for property, plant and equipment has averaged \$9.4 million for the last three fiscal years. The capital budget of the Company for fiscal 2002 is \$12.9 million. The Company expects to generate sufficient cash from operations to fund all anticipated capital spending projects.

Cash provided by financing activities for the three months ended December 31, 2001 was \$83.4 million, consisting primarily of proceeds from long-term debt of \$124.5 million, debt repayments of \$40.2 million and dividend payments of \$795,000 to the Company's shareholders. On December 3, 2001, the Company entered into a Revolving Credit Facility for \$125.0 million with a syndicate of four financial institutions. Borrowings under the facility, which matures on November 30, 2004, bear interest at LIBOR plus a factor ranging from .75% to 1.5% based on the Company's leverage ratio. The leverage ratio is defined as net indebtedness divided by EBITDA (earnings before interest, taxes, depreciation and amortization). The Company is required to pay an annual commitment fee ranging from .20% to .375% (based on the Company's leverage ratio) of the unused portion of the facility. The Revolving Credit Facility requires the Company to maintain minimum levels of consolidated net worth and fixed charge and interest coverage ratios. A portion of the facility (not to exceed \$10.0 million) is available for the issuance of trade and standby letters of credit. In addition, the facility provides for an additional credit line for borrowings up to \$10.0 million at current market rates. The Revolving Credit Facility replaced the existing Revolving Credit and Term Loan Agreement. The Company borrowed \$124.5 million under the Revolving Credit Facility on December 3, 2001 in connection with the acquisition of York (see "Acquisition") and for the repayment of all amounts outstanding under its Revolving Credit and Term Loan Agreement. Outstanding borrowings under the Revolving Credit Facility at December 31, 2001 were \$114.5 million. The weighted-average interest rate on outstanding borrowings at December 31, 2001 was 3.16%.

Cash used in financing activities for the three months ended December 31, 2000 was \$3.7 million, consisting of net treasury stock purchases of \$2.4 million, net repayments of \$477,000 on long-term debt, and dividend payments of \$768,000 to the Company's shareholders.

At December 31, 2001 and September 30, 2001 and 2000, the Company's current ratio was 1.9, 1.5 and 2.0, respectively. The Company had cash and cash equivalents at December 31, 2001 and September 30, 2001 of \$44.7 million and \$28.7 million, respectively. Net working capital at December 31, 2001 and September 30, 2001 was \$67.5 million and \$35.8 million, respectively. The Company believes that its current liquidity sources, combined with its operating cash flow and additional borrowing capacity, will be sufficient to meet its capital needs for the next 12 months.

Acquisition:

On May 24, 2001, Matthews and York signed a merger agreement whereby Matthews would acquire 100% of the outstanding common shares of York for \$10 cash per share. Matthews also agreed to pay up to an additional \$1 cash per share based on the excess cash (as defined in the merger agreement) remaining on York's balance sheet as of October 31, 2001. On December 3, 2001, this transaction was completed at \$11 per share. At December 3, 2001, there were 8,940,950 shares of York common stock outstanding.

Liquidity and Capital Resources, continued:

The acquisition of York, which is the second leading casket manufacturer in the United States, is expected to expand Matthews' position in the death care industry. York, which is expected to have annual sales of approximately \$130.0 million, will operate as a wholly-owned subsidiary and separate segment of Matthews.

Stock Split:

In August 2001, the Board of Directors declared a two-for-one stock split on the Company's Common Stock in the form of a 100% stock distribution. Shareholders' equity has been adjusted for the stock split by reclassifying from retained earnings to common stock the par value of the additional shares arising from the split. All per share amounts and numbers of shares have been adjusted in this report to reflect the stock split.

Accounting Pronouncements:

In June 2001, the Financial Accounting Standards Board issued Statement of Financial Accounting Standards ("SFAS") No. 142, "Goodwill and Other Intangible Assets." SFAS No. 142 addresses the financial statement accounting for goodwill and other intangible assets upon acquisition and the accounting subsequent to their initial recognition in the financial statements. Upon adoption, goodwill related to business combinations will no longer be amortized and will be subject to periodic review for impairment. The Company adopted SFAS No. 142 in the first quarter of fiscal 2002. Excluding goodwill amortization, income before income taxes and net income for the three-months ended December 31, 2000 would have been \$11.8 million and \$7.2 million, respectively. Management is currently performing an assessment of its existing goodwill for impairment in accordance with SFAS No. 142. This assessment is expected to be completed by March 31, 2002.

In August 2001, the FASB issued SFAS No. 144, "Accounting for the Impairment or Disposal of Long-lived Assets." This pronouncement supercedes SFAS No. 121, "Accounting for the Impairment of Long-lived Assets and for Long-lived Assets to be Disposed of," and will be effective for the Company's fiscal year beginning October 1, 2002. The Company is currently evaluating the provisions of SFAS No. 144 to determine the impact, if any, on the Company's consolidated financial statements.

Item 3. Quantitative and Qualitative Disclosures about Market Risk

The following discussion about the Company's market risk involves forward-looking statements. Actual results could differ materially from those projected in the forward-looking statements. The Company has market risk related to changes in interest rates, commodity prices and foreign currency exchange rates. The Company does not use derivative financial instruments in connection with these market risks.

The Company's most significant long-term debt instrument, the Revolving Credit Facility, bears interest at variable rates based on LIBOR and the carrying amount of such debt approximates fair value. In the normal course of business, the Company is exposed to commodity price fluctuations related to the purchases of certain materials and supplies (such as bronze ingot) used in its manufacturing operations. The Company obtains competitive prices for

materials and supplies when available. The Company is subject to foreign currency exchange rate changes in the conversion from local currencies to the U.S. dollar of the reported financial position and operating results of its non-U.S. based subsidiaries.

PART II - OTHER INFORMATION

Item 6. Exhibits and Reports on Form 8-K

(a) Exhibits

The following Exhibit to this report is filed herewith:

None

(b) Reports on Form 8-K

On December 17, 2001, Matthews filed a Current Report on Form 8-K, dated December 3, 2001, under Item 2 in connection with the completion of the acquisition by merger of The York Group, Inc. ("York"). See "Acquisition" under Management's Discussion and Analysis of Financial Condition and Results of Operations.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

MATTHEWS INTERNATIONAL CORPORATION
(Registrant)

Date 2/12/02

D.M. Kelly

D.M. Kelly, Chairman of the Board,
President and Chief Executive Officer

Date 2/12/02

E.J. Boyle

E.J. Boyle, Chief Financial Officer,
Secretary and Treasurer